

**Cruise Moab 2014  
Revenue Analysis**

Total Registrants	163
Comped Registrants	17
Refund/Cancellations	8
Net Paid Registrants	138
Registration Revenue	\$24,150

Total # BLM Fees	964
# Refunded BLM Fees	46
Net # BLM Fees	918
BLM Fee Revenue	\$4,590

Total # Shirts	240
Less # Registrants	163
# Refunded Shirts	15
Net # Extra Shirts	62
Extra Shirt Revenue	\$1,240

Total # Overnighter Regs	40
Less # Refunded	1
Net # Overnights	39
Overnighter Meal Revenue	\$975

**Updated: March 26, 2014**

Total # Meals	269
Less # Registrants	163
# Refunded Meals	18
Net # Extra Meals	88
Extra Meal Revenue	\$1,144

Registration Revenue	\$24,150
BLM Fee Revenue	\$4,590
Extra Meal Revenue	\$1,144
Extra Shirt Revenue	\$1,240
Overnighter Meal Revenue	\$975
<b>Total Gross Revenue</b>	<b>\$32,099</b>